

IURP XQGHUO\LQJ LQYHV 0RUQLQJVWVWU 6XVWDLQDELOLW\

7KH LQYHVWPHQW VHHNV KLJK WRUWDO\UHWXUQVZLWK KLQDWHFRQGDU\
REMHHFWLYH RI SULQFLSDO SUHVHUYDWLRQ DV WKH IXQG DSSURDFKHV LWV
WDUJHW GDWH DQG EHRQG

7KH IXQG LQYHVWV LQ D FRPELQDWLRQ RI)LGHOLW\Š 8 6 HTXLW\
IXQGV LQWHUQDWLRQDO HTXLW\ IXQGV ERQG IXQGV DQG VKRUW WHUP
IXQGV 7KH DGYLVHU DOORFDWHV DVVHWV DFFRUGLQJ WR D QHXWUDO
DVVHW DOORFDWLRQ VWUDWHJ\ WKDW DGMXVWV RYHU WLPH XQWLO LW
UHDFFKHV DQ DOORFDWLRQ VLPLODU WR WKDW RI WKH 9,3)UHHGRP
,QFRPH @RDW\$B@LRPDWHO\ WR \HDUV DIWHU WKH
\HDU

0RUQLQJVWVWU &DWHJRU\ -7DUJHW 'DWH
7DUJHW GDWH SRUWIROLRV SURYLGH GLYHUVLILHG H[SRVXUH WR VWRFNV
ERQGV DQG FDKV IRU WKRVH LQYHVWRUV ZKR KDYH D VSHFLILF GDWH
LQ PLQG LQ WKLV FDKV WKH \HDUV IRU UHWLUHPHQW
7KHVH SRUWIROLRV DLP WR SURYLGH LQYHVWRUV ZLWK DQ RSWLPDO OHYHO
RI UHWXUQ DQG ULVN EDVHG VROHO\ RQ WKH WDUJHW GDWH
0DQDJHPHQW DGMXVWV WKH DOORFDWLRQ DPRQJ DVVHW FODVVHV WR
PRUH FRQVHUYDWLYH PL[HV DV WKH WDUJHW GDWH DSSURDFKHV
IROORZLQJ D SUHVHW JOLGH SDWK \$ WDUJHW GDWH SRUWIROLR LV SDUW RI
D VHULHV RI IXQGV RIIHULQJ PXOWLSOH UHWLUHPHQW GDWHV WR
LQYHVWRUV

)HHV DQG (DWHQVHV
,QLWLDO &ODVV
3URVSHFWXV 1HW ([SHQVH 5DWLR
3URVSHFWXV *URVV ([SHQVH 5DWLR
6HUFLH &ODVV
3URVSHFWXV 1HW ([SHQVH 5DWLR
3URVSHFWXV *URVV ([SHQVH 5DWLR

:DLYHU 'DWD 7\SH ([S 'DWH
,QLWLDO &ODVV
6HUFLH &ODVV

2SHUDWLRQV
,QLWLDO &ODVV 3RUWIROLR ,QFHSWLRQ 'DWH
,QLWLDO &ODVV 6HSDUDWH \$FFW 6WDUW 'DWH
6HUFLH &ODVV 3RUWIROLR ,QFHSWLRQ 'DWH
6HUFLH &ODVV 6HSDUDWH \$FFW 6WDUW 'DWH

3RUWIROLR 0DQDJHU V
\$QGUHZ 'LHUGRUI &)\$ 6LQFH
%UHW 6XPVLRQ &)\$ 6LQFH
0DQDJHPHQW) &RPSDQ\ 0DQDJHPHQW 5HVHDFK
&RPSDQ\ //&
6XEDGYLVRU

GHGXFWHG 7KH FRVW RI OLIH LQVXUDQFH DQG EHQHILWV SURYLG
WKURXJK WKH SROLF\ LV GHGXFWHG PRQWKO\ LQ WKH IRUP RI SRC
FKDUJHV ZKLFK PD\ LQFOXGH EXW DUH QRW OLPLWHG WR &RVW
,QVXUDQFH FKDUJHV DGPLQLVWUDWLYH FKDUJHV PRUWDOLW\ DQ
H[SHQVH ULVN FKDUJHV FRYHUDJH FKDUJHV DQG DQ\ ULGHU
FKDUJHV 6LQFH SROLF\ FKDUJHV YDU\ E\ SURGXFW \RX DUH
HQFRXUDJHG WR DVN \RXU OLIH LQVXUDQFH SURGXFWU IRU D
SHUVRQDOL]HG LOOXVWUDWLRQ ZKLFK LQFOXGHV DQ DQDO\VLV R
FKDUJHV UHSRUW WR KHOS \RX XQGHHUVWDQG KRZ WKH SROLF\
FKDUJHV DIIHFW \RXU SROLF\ FDKV YDOXH 6HH WKH DSSOLFDEO
SURGXFW SURVSHFWXV IRU PRUH LQIRUPDWLRQ DERXW SROLF\
FKDUJHV 7KHUH PD\ EH PXOWLSOH IXQG VKDUH FODVVHV OLVWHG
WKLW 5HSRUW 1RW DOO VKDUH FODVVHV WKDW DSSHDU LQ WKLW

→ → →9DULDEOH 8QLYHUVDO /LIH DQXVWUDQFH EHQHILW DOO UHSTXUDQFH SURGXFWV 3OHDVH UHII
DGGLWLRQDO SUHPLXP SD\PHQW RDUWRU LQVXU LQDQVH DQVWUDQFH SURVSHFWXV IRU WKH DSSOLFDEOH
HLWKHU QR SUHPLXPV DUH SDLGXGQW DQVWUDQFH SUHPLXPV DUH
LQVXUFLHQW WR FRQLQXH FRYHUDJH \$WUHQVWUDQFH EHQHILW LQFOXGHV SHULRGV R
ZLOO H[SLUH /LIH LQVXUDQFH LQVXU EHQHILW RWRK HQGLQVWUDQFH DQVWUDQFH DQVWUDQFH
DSSURYDO RI WKH DSSOLFDEOH LQVXU EHQHILW RWRK HQGLQVWUDQFH DQVWUDQFH DQVWUDQFH
FKDUJHV WKH IXQG QDPH GLIIHUG 7KH DSSOLFDEOH IXQGV DQG GDWHV V

→ → →(DFK YDULDEOH LQYHVWPHQW DSSOLFDQ EHQHILW DV IROORZV
FRUUVSRQGLQJ SRUWIOLR RI WKH-\$PHULFDQ &HQWXU\ 9DULDEOH
3RUWIOLRV ,QF \$PHULFDQ)XQG DQVWUDQFH EHQHILW)XQGLW\)XQG RQ 0
%1< 0HOORQ 9DULDEOH ,QYHVWPHQW)XQG 9DULDEOH EHQHILW)XQG RQ 0
6HULHV)XQGV ,QF ')\$,QYHVWPHQW 'LPHQVLRQV *URXS ,QF

)LGHOLW\ \$ 9DULDEOH ,QVXUDQFH EHQHILW EHQHILW EHQHILW EHQHILW RQ
7HPSOHWRRQ 9DULDEOH ,QVXUDQFH EHQHILW EHQHILW EHQHILW EHQHILW RQ
,QVXUDQFH)XQGV -DQXV \$VSHQ EHQHILW 6DULDEOH LQVXUDQFH EHQHILW RQ
6HULHV ,QF /HJJ ODVRRQ 3DUW EHQHILW 9DULDEOH EHQHILW EHQHILW EHQHILW RQ
ODVRRQ 3DUWQHUV 9DULDEOH ,QFRPH 7DUWV &RSRQV EHQHILW RQ 6HULHV DQG
)XQG ,QF 0)6 \$ 9DULDEOH ,QVXUDQFH EHQHILW EHQHILW EHQHILW RQ 0LG &DS *URZWK RQ
1HXEHUJHU %HUPDQ \$GYLVHUV ODQDJ EHQHILW 7UXVW 3DULDEOH EHQHILW RQ 6PDOO &DS
6HOHFW)XQG 3,0&2 9DULDEOH EHQHILW EHQHILW 7UXVW 3DULDEOH EHQHILW RQ 6PDOO &DS
)XQG 6WDWH 6WUHHW 9DULDEOH EHQHILW EHQHILW EHQHILW RQ 6PDOO &DS 9DOXH

)XQG 6WDWH 6WUHHW 9DULDEOH EHQHILW EHQHILW EHQHILW RQ 6PDOO &DS 9DOXH
5RZ 3ULFH (TXLW) 6HULHV ,QF 9DQ(FN 9,3 7UXVW DQG
9DQJXDUG 9DULDEOH ,QVXUDQFH)XQG VHSUDUWH DFRXQW LV D W\SH RI ,QYHVWPHQW &RPSDQ\
→ → →\$OWKRXJK VRPH IXQGV PD\ UHIIHQVWUDQFH EHQHILW EHQHILW EHQHILW RQ
JRDOV REMHFWLYHV WKDW UHVWUDQFH EHQHILW EHQHILW EHQHILW RQ XQGHU WKH ,QYHVWPHQW
E\ WKH IXQG PDQDJHU WKHVH IXQGV SDUW RRI KDYH WKH EHQHILW WH \$FRXQW 6WDWH 'DWH
XQGHUOLQJ KROGLQJ RU SHUIHWH EHQHILW EHQHILW EHQHILW RQ ZDV DGGHG DV D VXE DQ
JRDOV REMHFWLYHV LQRW WKH DSSOLFDEOH 6HSDUWH \$FRXQW

→ → →\$OO LQYHVWLQJ LQYROYHV ULVN LQFOXGLQJ WKH SRVLEOH ORVV RI
WKH SULQFLSDO DPRXQW LQYHVWPHQW 7KH EHQHILW EHQHILW EHQHILW RQ LQVXUDQFH EHQHILW
LQYHVWPHQW RSWLRQV ZLOO IOXFWUDQFH EHQHILW EHQHILW EHQHILW RQ LQVXUDQFH EHQHILW
UHGHHPHG PD\ EH ZRUWK PRUH DSSOLFDEOH DQVWUDQFH SURVSHFWXV 6HH WKH DSSOLFDEOH IXQG
7KH IXQG LV VXEHWWRU WKH \$SRVSHFWV LQYHVWPHQW EHQHILW EHQHILW RQ LQVXUDQFH EHQHILW
LQ WKH IXQG SURVSHFWXV ZKLFK-LV DYLDOEHO IURP \RXU ILQDQFLDO
SURIHVVLRQDO RU DW 3DFLILF/LIH FRP 3OHDVH VHH WKH IXQG

SURVSHFWXV IRU GHWDLOHG GHVFULSWLRQV RI WKHVH ULVNV
→ → →([SHQVH UDWLRV VKRZQ ZHUH GHWHUPLQHG EDVHG RQ
DYHUDJH QHW DVVHWV DV RI WKH ILVFDQ \HDU HQGHG XQOHVV
RWKHUZLVH LQGLFDWHG &HUWDLQ SRUWIOLRV QHW H[SHQVH UHIOHFW D
FRQUWDFXDO DGYLVRU\ IH ZDLYHU DQG RU H[SHQVH FDS WKURXJK D
VSHFLILHG SHULRG 3OHDVH VHH WKH DSSOLFDEOH SRUWIOLR V
SURVSHFWXV IRU GHWDLOHG LQIRUPDWLRQ

3HUIRUPDQFH

→ → →7KH 7RWHO 5HWXUQV OLVWHG LQ WKLW UHSRUW LQFOXGH RQO\ IXQG
OHYHO IHV DQG H[SHQVHV UHLQYHVWPHQW RI GLYLGHQGV DQG
GLVWULEXWLRQV &XUHQW SHUIRUPDQFH PD\ EH ORZHU RU KLJKHU
WKDQ WKH SHUIRUPDQFH UHIOHFWHG LQ WKLW 5HSRUW 5HWXUQV GR QRW
LQFOXGH DQ\ SROLF\ FKDUJHV 3HUIRUPDQFH ZRXOG EH
VLJQLILFDQWO\ ORZHU DIWHU DOO SROLF\ IHV DQG H[SHQVHV DUH

VKDUHKROGHUV HTXLW\ SHU VKDUH IRU WKH FXUUHQW ILVFDO \HDU E\
WKH FRPSDQ\ V PRQWK HQG VWRFN SULFH DV RI WKH SRUWIROLR GDWH
3ULFH 3URVSHFWL XH HSUWV HQRV 5D WMR
ZHLJKWHG DYHUDJH RI WKH SULFH FDVK IORZ UDWLRV RI WKH VWRFNV
LQ D IXQG V SRUWIROLR 3ULFH FDVK IORZ UHSUHVHQWV WKH DPRXQW
DQ LQYHVWRU LV ZLOOLQJ WR SD\ IRU D GROODU JHQHUDWHG IURP D
SDUWLFXODU FRPSDQ\ V RSHUDWLRQV 3ULFH FDVK IORZ VKRZV WKH
DELOLW\ RI D EXVLQHVV WR JHQHUDWH FDVK DQG DFWV DV D JDXJH RI
OLTXLGLW\ DQG VROYHQF\
3ULFH 3URVSHFWL XH HSUWV HQRV 5D WMR
DYHUDJH RI WKH SURVSHFWLYH HDUQLQJV \LHOGV RI DOO WKH GRPHVWLF
VWRFNV LQ WKH IXQG V SRUWIROLR DV RI WKH GDWH RI WKH SRUWIROLR ~ \$
VWRFN V SURVSHFWLYH HDUQLQJV \LHOG LV FDOFXODWHG E\ GLYLGLQJ WKH
FRPSDQ\ V HVWLPDWHG HDUQLQJV SHU VKDUH IRU WKH FXUUHQW ILVFDO
\HDU E\ WKH FRPSDQ\ V PRQWK HQG VKDUH SULFH DV RI WKH
SRUWIROLR GDWH
3ULFH 3URVSHFWL XH HSUWV HQRV 5D WMR
WKH SULFH VDOHV UDWLRV RI WKH VWRFNV LQ D SRUWIROLR 3ULFH VDOHV
UHSUHVHQWV WKH DPRXQW DQ LQYHVWRU LV ZLOOLQJ WR SD\ IRU D GROODU
JHQHUDWHG IURP D SDUWLFXODU FRPSDQ\ V RSHUDWLRQV
6KDUSH 5D WMR LVN DGMXVWHG PHDVXUH GHYHORSHG E\
1REHO /DXUHDWH :LOOLDP 6KDUSH ,W LV FDOFXODWHG E\ XVLQJ
VWDQGDUG GHYLDWLRQ DQG H[FHVU UHWXUQ WR GHWHUPLQH UHZDUG
SHU XQLW RI ULVN 7KH KLJKHU WKH 6KDUSH 5DWLR WKH EHWWHU WKH
IXQG V KLVWRULFDO ULVN DGMXVWHG SHUIRUPDQFH
6WDQGDUG GHYLDWLRQ VWDQGDUG PHDVXUH RI WKH YRODWLWLRW\
RI WKH IXQG V UHWXUQV
5 VTXDUHHG HFWV WKH SHUFHQWDJH RI D IXQG V PRYHPHQWV
WKDW DUH H[SODLQH E\ PRYHPHQWV LQ LWV EHQFKPDUN LQGH[\br/>VKRZLQJ WKH GHJUHH RI FRUUDWLRQV EHWZHHQ WKH IXQG DQG WKH
EHQFKPDUN
5LVN (YDOX\SRUWLRQ 6KH 5DWLRV JUDSKLF RI WKH WKUHH \HDU
VWDQGDUG GHYLDWLRQ RI IXQG UHWXUQV FRPSDUHG WR LWV EHQFKPDUN
DQG 0RUQLQJVVWDU &DWHJRU\ 6WDQGDUG GHYLDWLRQ LV D VWDWLVWLFDO
PHDVXUHPHQW RI GLVSHUVLRQ DERXW DQ DYHUDJH ZKLFK IRU D
PXWXDO IXQG GHSLFV KRZ ZLGH\ WKH UHWXUQV YDULHG RYHU D
FHUWDLQ SHULRG RI WLPH ,QYHVWRUV XVH WKH VWDQGDUG GHYLDWLRQ RI
KLVWRULFDO SHUIRUPDQFH WR WU\ WR SUHGLFW WKH UDQJH RI UHWXUQV
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P€pp 0ERQ °À`€ TP€pp W00€P€0 E\ XVLQJ

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'LVFORVXUH

6HUYLEFHV //& /RUG \$EEHWW 'LVWULEXWRU //& 0%6& 6HFXULWLHV
&RUSRUDWLRQ 0)LQDQFLDO *URXS 0 +ROGLQJV 6HFXULWLHV ,QF
0)6)XQG 'LVWULEXWRUV ,QF 1HXEHUJHU %HUPDQ %' //&
3,0&2 ,QYHVWPHQWV //& 5R\FH)XQG 6HUYLEFHV ,QF 6WDWH
6WUHHW *OREDO \$GYLVRUV)XQGV 'LVWULEXWRUV //& 7 5RZH 3ULFH
,QYHVWPHQW 6HUYLEFHV ,QF 9DQ (FN 6HFXULWLHV &RUSRUDWLRQ
DQG 9DQJXDUG 0DUNHWLQJ &RUSRUDWLRQ ,QF -DQG WKH SURGXFWV
HDFK GLVWULEXWHV DUH QRW DILOLDWHG ZLWK 3DFLILF /LIH DQG 3DFLILF
6HOHFW 'LVWULEXWRUV //&

0RUQLQJVWDU ,QF LV QRW DILOLDWHG ZLWK 3DFLILF /LIH DQG 3DFLILF
6HOHFW 'LVWULEXWRUV //&

\$OO WUDGHPDUNV DQG VHUYLEFH PDUNV EHORQJ WR WKHLU UHVSHFWLYH
RZQHUV

3RUWIROLR VWDWLVLVFDV PD\ GLIIHU IURP WKH DQXDO UHSRUW
3DFLILF /LIH ,QVUDQFH &RPSDQ\
1HRSRUW %HDFK &\$

ZZZ 3DFLILF/LIH FRP-

3DFLILF /LIH \$QXLW\ &RPSDQ\
1HRSRUW %HDFK &\$

ZZZ 3DFLILF/LIH FRP