

6W\OH 2ULHQWDWLRQ

)L[HG ,QFRPH~~W~~OH

+LJK OHG /RZ

/LP ORG ([W

)L[HG ,QFRPH~~W~~OH 7UDLO

+LJK OHG /RZ

/LP ORG ([W

• ,QYHVWPHQW
◦
◦

)L[HG ,QFRPH~~W~~OH 7UDLO

\$YJ (II 'XUDWLRQ
\$YJ (II 0DWXULW\
\$YJ :WG 3ULFH

5LVN (YDD~~X~~DRWLRQ

&ODVV , 5LVN~~OH~~XUHV

<RX VKRXOG FDUHIXOO\ FRQVLGHU WKH ULVNV FKDUJHV
OLPLWDWLRQV DQG H[SHQVHV DVVRFLDWHG ZLWK D YDULDEOH
OLIH LQVXUDQFH SROLF\ DV ZHOO DV WKH ULVNV FKDUJHV
H[SHQVHV DQG LQYHVWPHQW JRDOV REMHFWLYHV RI WKH
XQGHUO\LQJ LQYHVWPHQW RSWLRQV 7KLV IDFW VKHHW LV
DXWKRUL]HG IRU GLVWULEXWLRQ RQO\ ZKHQ SUHFHGHG RU
DFFRPSDQLHG E\ WKH YDULDEOH OLIH LQVXUDQFH SURGXFW
SURVSHFWXV &RQWDFW \RXU OLIH LQVXUDQFH SURGXFWU RU
YLVW ZZZ 3DFLILF/LIH FRP IRU PRUH LQIRUPDWLRQ

ZLOO EH FODVVLILHG DV `0RGHUZDWHYHIDQGLWIKRMB SRUWURLEKRWLZQW6000 SRUWIROLRV PD\ RQO\ ID
DYHUDJH HIIHFWLYH GXUDWLRQ YDFOXIRI WKRIULJYHH DWDWLRQI JWRKXSV -0RUQLQJVWDU DSSOLHV DQ
DYHUDJH HIIHFWLYH GXUDWLRQ DE WRKXW &%% DZLOO EHH DNR VQML HEG IDMU WR HQVXUH EUHDNSRLQWV
`([WHQVLYHµ
D PLQLXP UHTXLUHPHQW RI GLVWULEXWLRQ 7KL VDOXH LV DVV
RQ DQ DQQXD EDVLV DQG ZLOO UHSUHVHQW RI WKH VWDQGDU
0RUQLQJVWDU 6XVWDLQDELOLW GHYWDWLRQ IRU DOO 6RYHUHLJQ 6XVWDLQDELOLW\ 6FRUHV IRU W
- - -7KH 0RUQLQJVWDU ULVXVWDLQDELOLW\ 5DWLQJ 5DWLQJ DVVLJQPHQWV DQG RI W
PHDVXUH KRZ ZHOO WKH LVVXLQV WRPSDQG HAHKUDFWLRQWIRLH DQR WRK SRUDWH 6XVWDLQDELOLW\ 6F
VHFXULWLHV-ZLWKLQ D IXQG-V SRUWH & RSR UDMHPDQV DQG DWLQOLW\ 5DWLQJ DVVLJQPHQWV -
ILQDQFLDOO\ PDWHULDO HQYLURQPHQW V KVFHFDX DQ V KRYGULVWDLQV WLRQ UXOHV DUH DSSOLHG
(6* ULVNV UHODWLYH WR WKH IXQEV QFDQLJURWLVH *SRUDWRULW JHRIS RVVHG WR KLJK (6* 5LVN FR
SHUV 0RUQLQJVWDU DVVLJQV 6XVWDLQDELOLW\ 5DWLQJ 5DWLQJ 5DWLQJ 5DWLQJ 5DWLQJ 5DWLQJ 5DWLQJ
FRPELQLQJ D SRUWIROLR V &RUSRUWRO &RVWZLVKLEL OLKH HONWLDJFDQV JRUI H[KLELW KLJK (6* 5LVN
6RYHUHLJQ 6XVWDLQDELOLW\ 5DWLQJ 5DWLQJ 5DWLQJ 5DWLQJ 5DWLQJ 5DWLQJ 5DWLQJ 5DWLQJ 5DWLQJ
ZHLJKW RI WKH ORQJ RQO\ FRUSRUWRO WHPHQV VRYH WKH OHYHO RI (6* 5LVN -
SRVLWLRQV - - -7KH 0RUQLQJVWDU SRUWIROLR DE & RUSRUWRO JRUI 6RYHUHLJQ 6XVWDLQDELOLW\ VF
DFOFXODWLRQ LV D ILYH VWHS SURFHV)LUVKH QWKH &RXQR UHWHLYH D /RZ &RUSRUWRO IRU
6XVWDLQDELOLW\ 6FRUH DQG 6RYHUHLJQ 6XVWDLQDELOLW\ 6FRUH DQG 6XVWDLQDELOLW\ 6FRUH DQG 6XVWDLQDELOLW\
ERWK GHULYHG)XQGV UHTXLUH DWL-ORUW WR-OLR &RUSRUWRO RU 6RYHUHLJQ 6XVWDLQDELOLW\ VF
RI-FRUSRUWRO-DVVHWV-EH-FRYH DHEG YH D DQPS DQH OHYHO D 6*UDWLQJ LV \$YHUDJH RU EHWWHU
5LVN-6FRUH-IURP-6XVWDLQDO\WLWVWKH WKHFXQD DVORRZQ DQDQD WR %HORZ \$YHUDJH IRU WKH
3RUWIROLR-&RUSRUWRO-6XVWDLQDELOLW\ 6FRUH DQG 6XVWDLQDELOLW\ 6FRUH DQG 6XVWDLQDELOLW\ 6FRUH DQG
OHDVV- RI-VRYHUHLJQ-DVVHWV-EARFMYROH &RUSRUWRO 6RYHUHLJQ 6XVWDLQDELOLW\ VF
5LVN-6FRUH-IURP-6XVWDLQDO\WLWV-WR-UHFHLYH D 0RUQLQJVWDU
3RUWIROLR-6RYHUHLJQ-6XVWDLQDELOLW\ 6FRUH -7KH
0RUQLQJVWDU-&RUSRUWRO DQG 6RYHUHLJQ-6XVWDLQDELOLW\ 6FRUH
DUH DVVHW ZHLJKWHG DYHUDJHV-RI FRPSDQ\ OHYHO (6*-5LVN
6FRUH IRU FRUSRUWRO KROGLQJ RU &RXQU\ 5LVN 6FRUH IRU
VRYHUHLJQ KROGLQJ -%RWK VFRUH-VUDQH EHWZHHQ WR
ZLWK D KLJKHU VFRUH LQGLFDWLQJ-WKDW D IXQG KDV RQ DYHUDJH
PRUH RI LWV DVVHWV LQYHVWHG LQ-FRPSDQLHV RU FRXQWULHV ZLWK
KLJK (6* 5LVN
- - -6HFRQG WKH &RUSRUWRO DQG 6RYHUHLJQ +LVWRULFDO
6XVWDLQDELOLW\ 6FRUH DUH ZHLJKWHG PRYLQJ DYHUDJHV RI WKH
UHVSHFWLYH 3RUWIROLR &RUSRUWRO DQG 6RYHUHLJQ 6XVWDLQDELOLW\
6FRUH RYHU WKH SDV PRQWV WR UHGXFH
YRODWLQOLW\ -7KH-+LVWRULFDO &RUSRUWRO DQG
6RYHUHLJQ-6XVWDLQDELOLW\ 6FRUH UDQH EHWZHHQ WR
ZLWK D KLJKHU VFRUH LQGLFDWLQJ-WKDW D IXQG KDV RQ DYHUDJH
PRUH RI LWV DVVHWV LQYHVWHG LQ-FRPSDQLHV RU FRXQWULHV ZLWK
KLJK (6* 5LVN RQ D FRQLVWHQW KLVWRULFDO EDVLV
- - -7KLUG WKH 0RUQLQJVWDU-&RUSRUWRO-6XVWDLQDELOLW\
5DWLQJ-DQG 6RYHUHLJQ 6XVWDLQDELOLW\ 5DWLQJ-DUH-WKHQ
DVVLJQH WR DOO VFRUH IXQGV ZLWKLQ
0RUQLQJVWDU-*OREDO-&DWHJRULHV ,Q RUGHU WR UHFHLYH D
&RUSRUWRO 6XVWDLQDELOLW\ 5DWLQJ RU 6RYHUHLJQ 6XVWDLQDELOLW\
5DWLQJ -DW-OHDVV WKLW\ IXQGV LQ WKH &DWHJRUI UHFHLYH D
+LVWRULFDO &RUSRUWRO 6XVWDLQDELOLW\ 6FRUH DQG D +LVWRULFDO
6RYHUHLJQ 6XVWDLQDELOLW\ 6FRUH UHVSHFWLYHO\ 7KH 5DWLQJ-LV
GHWHUPLQH E\ HDFK IXQG V-&RUSRUWRO DQG 6RYHUHLJQ
6XVWDLQDELOLW\ 6FRUH-UDQN ZLWKLQ WKH IROORZLQJ GLVWULEXWLRQ -
‡ +LJK KLJKHVW
‡ \$ERYH \$YHUDJH QH[W
‡ \$YHUDJH QH[W
‡ %HORZ \$YHUDJH QH[W DQG
‡ /RZ ORZHVW
- - -%RWK WKH &RUSRUWRO DQG 6RYHUHLJQ 5DWLQJ UHO\ RQ
GLVWULEXWLRQ RI VFRUH ZLWKLQ D 0RUQLQJVWDU *OREDO
&DWHJRUI -,Q FDVH ZKHU WKHU LV OLWOH WR QR GLVWULEXWLRQ IRU
VRYHUHLJQ RU FRUSRUWRO VFRUH ZLWKLQ D SHU JURXS
0RUQLQJVWDU GHDXOV IURP WKH PLGGOH RXWZDUGV VR WKDW LI
WKHUH ZDV QR GLVWULEXWLRQ DOO SRUWIROLRV LQ WKH SHU JURXS
ZRXOG UHFHLYH DQ ¶\$YHUDJH UDWLQJ DVVLJQPHQW -DQG LI WKHUH

'LVFORVXUH

HDFK GLVWULEXWHV DUH QRW DIILOLDWHG ZLWK 3DFLILF /LIH DQG 3DFLILF
6HOHFW 'LVWULEXWRUV //&

0RUQLQJVWU ,QF LV QRW DIILOLDWHG ZLWK 3DFLILF /LIH DQG 3DFLILF
6HOHFW 'LVWULEXWRUV //&

\$OO WUDGHPDUNV DQG VHUYLEFH PDUNV EHORQJ WR WKHLU UHVSHFWLYH
RZQHUV

3RUWIROLR VWDWLVLVFDV PD\ GLIIHU IURP WKH DQQXDO UHSRUW
3DFLILF /LIH ,QVXUDQFH &RPSDQ\
1HZSRUW %HDFK &\$

ZZZ 3DFLILF/LIH FRP-

3DFLILF /LIH \$QQXLW\ &RPSDQ\
1HZSRUW %HDFK &\$

ZZZ 3DFLILF/LIH FRP

1R EDQN JXDUDQWIRW D GHSRVLWOD\ ORVH YDOKRW)',& 1&8\$ LQVXUMLQVXUHG E\ IHGHUDD JRY

0.7* %5. < 0 0RUQLQJVWU \$QF VHUYLEFH PDUNV EHORQJ WR WKHLU UHVSHFWLYH RZQHUV
0RUQLQJVWU DQG RU LWV FRQWHQW SURYLGHUV PD\ QRW EH FRSLHG GLVWULEXWHG DQG LV QRW ZDUUDQV
0RUQLQJVWU QRU LWV FRQWHQW SURYLGHUV DUH UHVSQVLEOH IRU DQ\ GDPDJHV RU ORVVHV DULVLQJ IURP DQ\ XVH
RI IXWXUH SHUIRUPDQFH 9LVLV RXU LQYHVWPHQW ZHEVLWH DW ZZZ PRUQLQJVWU FRP